Key TCS Services

- Identify and evaluate inventions with commercial potential
- Patent preparation, filing and prosecution
- Market UConn technologies and expertise
- Negotiate licenses and partnership agreements
- Assist and Mentor faculty members interested in entrepreneurship
- Manage and monitor our business alliances and licensees to ensure adequate development progress
- Collect and distribute licensing revenue to inventors
- Manage UConn’s investment in technology (e.g., proof-of-concept funds [SPARK])
- Manage incubator facilities and services
Growing Technology Commercialization and Venture Development at UConn

Technology Transfer in FY15
- 30 new patents issued
- 10 licenses signed
- 93 inventions disclosed (most in UConn tech transfer office history)

Venture Development Highlights
- The UConn Technology Incubation Program (TIP) supported over 60 startup companies since 2004.
- In FY2015, UConn TIP companies raised $41.8M in grants, debt & equity, and supported 61 full-time jobs.
- UConn TIP doubled capacity with the completion of the addition at the UConn Health TIP facility.
- Historically, UConn TIP has outperformed other CT Business Incubator Network incubators with a 160% higher employment rate.
- In FY12-14, 15 startup companies were formed based on UConn-licensed technologies.

Dr. Pramod Srivastava, Dir. of the Carole and Ray Neag Comprehensive Cancer Center at UConn Health, whose revolutionary personalized cancer vaccines are being patented and licensed through Technology Commercialization Services within UConn’s Office of the Vice President for Research.

UConn Health TIP expansion opened late 2015.
Technology Incubation Program

• Accelerates the successful establishment and development of entrepreneurial companies
• Provides dry and wet lab space of varying sizes, as well as office space
• Provides mentoring, specialized equipment and instrumentation – supportive services necessary to technology development
• TIP Start-ups are pursuing new frontiers in nanotechnology, stem cell technology, bioscience, energy and many other disciplines
• Facilities at Storrs, Farmington and Avery Point campuses
Office of the Vice President for Research
Technology Commercialization Services

Andrew Zehner
Associate Vice President, Technology Commercialization & Industry Relations

Elly Kohl
Corporate Relations Liaison

James Heym, Ph.D.
Venture Director, Life Sciences

Gloria Kolb
Venture Director, Physical Sciences

Donna Cyr, Ph.D.
Licensing Director, Physical Sciences

Karen Woodward, Ph.D.
Industry Liaison, Life Sciences

Ana Fidantsis, Ph.D.
Licensing Associate

Gregory Gallo, Ph.D.
Director of Technology Transfer

VACANT
Director of Venture Development

Charles Goodwin
Director of Intellectual Property

VACANT
Licensing Director, Life Sciences

Christine McCluskey
IP Specialist

Pam Tomen
Finance/Budget

Rena Zangari
Director of Innovation & External Relations

Paul Parker
Director, Technology Incubation Program

Natalie D’Oven
Associate Director, TIP and Technology Exchange Portal